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# Rebate Program

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# Sales Compensation Programs:



3 Components of Sales Comp. 3 Components of Sales Comp. 3 Components of Sales Comp.

– wish list version:

- Big Base
- Generous Commission
- Recurring Commission

– Typical version:

- Big Base
- Generous Commission
- Recurring Commission

– Gold version:

- Big Base
- Generous Commission
- Recurring Commission

Nobody Gets ALL 3



## 3 Components to Engineering.

– wish list version:

- Cheap
- Fast
- Amazing Quality

**Nobody Gets ALL 3**

## 3 Components to Engineering.

– typical version:

- Cheap
- Fast
- Amazing Quality

**Nobody Gets ALL 3**

3 Components to Construction / Service. – wish list version:

- Cheap
- Fast
- Amazing Quality

Nobody Gets ALL 3

3 Components to Construction / Service. – typical version:

- Cheap
- Fast
- Amazing Quality

Nobody Gets ALL 3

3 Components to Construction / Service. – wish list version:

- Cheap
- Fast
- Amazing Quality

Nobody Gets ALL 3

# Rebate Programs funded by Merchant Services:



**3 Components of Rebate Programs here at XSI. – wish list version:**

- Cheap Software
- Incredibly Low Merchant Services Fees
- Large Rebate

**3 Components of Rebate Programs here at XSI. – Typical version:**

- Cheap Software
- Incredibly Low Merchant Services Fees
- Large Rebate

**3 Components of Rebate Programs here at XSI. – As you wish version:**

- Cheap Software
- Incredibly Low Merchant Services Fees
- Large Rebate

**Nobody Gets ALL 3**

# Please Consider:



- Please consider taking the rebate.
- We teach Cash Discount – so you provide your customer with the option to either pay with a Check or “cash”. If not, then the price is 3.5% higher with a Credit Card.
- Under this scenario, your company can earn excellent rebates and if your Merchant Services are high enough per month, pay \$0 for Software.
- This is NOT a sales pitch. It’s real.
- ZERO downside to give this a whirl.

## What if?:



- What if your rebate went to 1 of 3 or maybe even 5 causes for humanity? (or maybe animals)
- Cuz that is coming.
- AND you'd get the write off.

Xceleran