

• Sean T. Marzola

Migration Services

January 15th, 2024

Xceleran - Company Confidential

Sales Compensation Programs:

- 3 Components of Sales Comp. 3 Components of Sales Comp. 3 Components of Sales Comp.
- wish list version:
 - Big Base
 - Generous Commission
 - Recurring Commission

- <u>Typical</u> version:
 - Big Base
 - Generous Commission
 - Recurring Commission

- <u>Gold</u> version:
 - Big Base
 - Generous Commission

Xceleran

Recurring Commission

Nobody Gets ALL 3

Engineering Teams



- **3** Components to Engineering.
- <u>wish list</u> version:
 - Cheap
 - Fast
 - Amazing Quality

3 Components to Engineering.

- <u>typical</u> version:
 - Cheap
 - Fast
 - Amazing Quality

Nobody Gets ALL 3

Nobody Gets ALL 3

Construction / Service Teams



3 Components to Construction / Service. – <u>wish list</u> version: • Cheap	3 Components to Constructio / Service. – <u>typical</u> version: • Cheap	on 3 Components to Construction / Service. – <u>wish list</u> version: • Cheap
• Fast	• Fast	• Fast
Amazing Quality	 Amazing Quality 	 Amazing Quality
Nobody Gets ALL 3	Nobody Gets ALL 3	Nobody Gets ALL 3

Data Migration Services:



3 Components of Rebate Programs here at XSI. – <u>wish</u>	3 Components of Rebate Programs here at XSI. – Typ	3 Components of Rebate pical Programs here at XSI. – <u>As you</u>
list version:	version:	wish version:
• FREE	• FREE	• FREE
• Fast	• Fast	• Fast
Perfect	• Perfect	Perfect
Nobody Cots ALL 2		

Nobody Gets ALL 3

Problems Encountered:



- Occasionally to even often, we run into poor bookkeeping techniques inside QBD files. As a result, the QBO migration is less than perfect.
- Very old QBD files can often have corrupt data or portions of data that makes the migration more challenging.
- Other





- IF we're doing a FREE Migration, then it's not likely to be perfect or incredibly fast. Sometimes we can achieve fast but if we're backed up, then it may be a little less than fast.
- IF the FREE Migration takes us too long due to poor bookkeeping practices or corrupt data files or any other numbers of problems from the original QBD file (or any file), then we'll reserve the right to assign an expert to the project.
 - Experts will be billed at between \$15 / hour to \$35 / hour to as much as \$50 / hour.
 - Min. time will be 3 hours.
 - A \$100 deposit is required to begin. Billing will take place weekly until the matter is resolve.
 - Billing will take place regardless of the outcome.